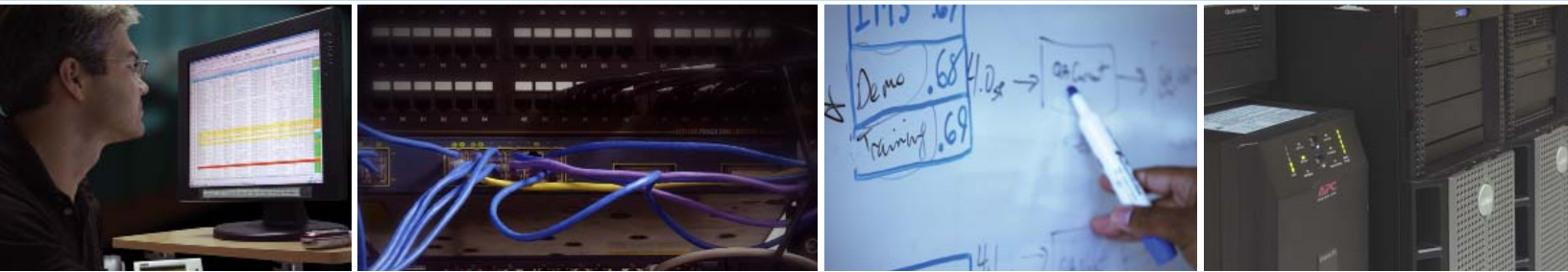


SUPPORT THAT FOSTERS TECHNOLOGY INNOVATION

Safeguard invests in technology companies that are shaping the rapidly evolving Internet / New Media, Financial Services IT and Healthcare IT marketplace. In addition to financing, Safeguard provides a range of strategic, operational and management expertise that drives innovation and provides a solid foundation upon which to grow a great business.

Our dedicated team, made up of experts with deep industry knowledge, experienced CEOs and seasoned entrepreneurs, helps build value by offering finance, legal, investor relations and corporate communications assistance.



FINANCE

Safeguard's experienced finance team helps our partner companies build a strong financial infrastructure that ensures accountability and compliance, ultimately driving value in the fundamentals of their business. Some of the services Safeguard assists with include:

- **Accounting/Technical Accounting Consultation** including revenue recognition and software solution assistance with accounting practices manual creation
- **Due Diligence Assistance** including acquisition, partnering and joint venture resources
- **Employee Benefits** including policies and procedures review, COBRA compliance, payroll taxes and FSA and 401K creation
- **Human Resources** including personal insurance policy and coverage, performance management program and new hire background check assistance
- **Internal Control Over Financial Reporting** including SOX compliance assistance
- **Networking** with commercial bankers, attorneys, accountants, valuation firms, investment bankers, etc.
- **Payroll** including organization and vendor selection
- **Taxes** including assistance with federal, state, local, sales, use taxes and tax provisions
- **Treasury Management**

FINANCE TEAM:

Stephen T. Zarrilli,
Senior Vice President and
Chief Financial Officer

Jeffrey B. McGroarty,
Vice President and Controller

LEGAL

The legal team at Safeguard specializes in operational, venture capital, transactional, corporate governance and public company issues and helps our partner companies properly execute all legal matters related to deployment of new capital, ongoing operations and strategic, well-timed exits. Safeguard's legal expertise is focused around services such as:

- **Borrowing Assistance** including agreements, letters of credit, UCC filings and promissory notes
- **Business Planning** including domestic and international Joint Ventures and strategic alliances
- **Commercial Agreements** (domestic and international) including supplier, vendor, clinical trial and consulting agreements
- **Corporate Governance**
- **Financing Transactions** including commercial, private equity and non-traditional sources
- **Initial Public Offering Support** including pre-offering preparations, post-offering compliance, reporting, compliance and follow-on registrations
- **Intellectual Property Aid** such as counseling on patents and trademarks, copyrights and general strategy
- **Mergers and Acquisitions** including spin-outs, management buyouts and recapitalizations
- **Regulatory Filings and Compliance**
- **Real Estate Services** such as lease and sublease agreements and strategies, incentives, as well as title insurance, etc.

LEGAL TEAM:

Brian J. Sisko,
Senior Vice President
and General Counsel

Robert L. R. Munden,
Vice President
and General Counsel

Steve Grenfell,
Vice President, Operations

CORPORATE COMMUNICATIONS AND INVESTOR RELATIONS

Safeguard's corporate communications and investor relations team is comprised of people who understand how to shine a positive light on a company, reach the right audience and propel a company onto the national stage with services including:

- **Branding** including strategic positioning, naming, logo development, design and message development
- **Collateral** including brochures, product sheets and white papers
- **Editorial Communications** with a complete writing staff
- **Investor Relations** including strategic targeting and participation in tactical investor conferences
- **Public Relations** including press releases, interviews, targeted media outreach and strategic byline article opportunities
- **Strategy and Planning** including front-line assessments and analysis, market intelligence and marketing plans
- **Technology, Web and Interactive Media** including website development, as well as flash and animations

CORPORATE COMMUNICATIONS AND INVESTOR RELATIONS TEAM:

John E. Shave,
Vice President, Business Development
and Corporate Communications

Heather R. Hunter,
Director, Marketing
Communications