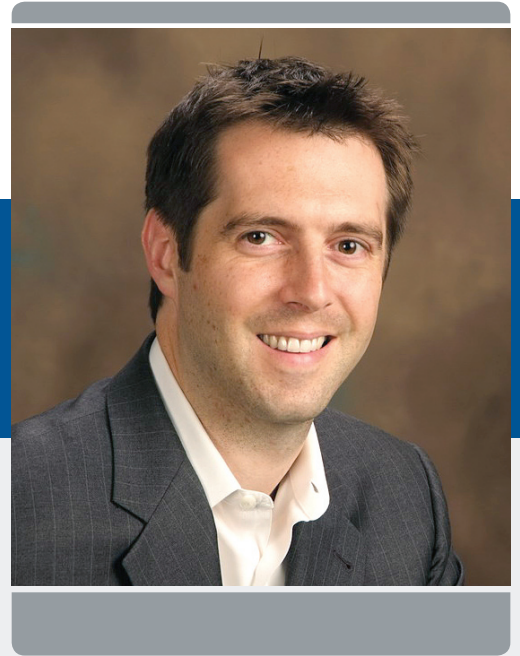


JIM P. O'CONNELL

SENIOR ASSOCIATE, LIFE SCIENCES GROUP

Jim leverages his expertise in both business and medical technology to thoroughly evaluate new opportunities and support Safeguard's Life Sciences partner companies.



LEADERSHIP IN LIFE SCIENCES

As a Senior Associate of Safeguard's Life Sciences team, Jim is responsible for screening deals and conducting due diligence for various acquisition opportunities, as well as providing strategic guidance for Safeguard's partner companies.

Jim has eight years of operational, financial and entrepreneurial experience in the life sciences. During business school, Jim served as Summer Associate at Quaker BioVentures and at Commons Capital, and also completed an internship at Liquidia Technologies in business development. Prior to that, he was in the Corporate Ventures/Business Development group of Becton Dickinson, a Fortune 500 medical technology firm. From 1998-2001, Jim held progressive positions in Sales, Marketing and Business Development at Chemdex, a pioneering startup that raised \$450M in financing. Jim started his career in R&D at Biosite where he helped develop the firm's blockbuster BNP panel diagnosing congestive heart failure (\$600+M sales to date).

Jim received a BS in Biochemistry from Virginia Tech and served as class president for four years. Jim also holds an MBA from the Wharton School, where he led the University of Pennsylvania's \$70K Business Plan Competition and received a fellowship in healthcare entrepreneurship.

EXPERIENCE

- Quaker BioVentures
- Commons Capital LP
- Liquidia Technologies
- Becton, Dickinson and Company
- Ventro, Inc. (formerly Chemdex Corp.)
- Biosite, Inc.

BOARD MEMBER Safeguard Partner Companies

- Garnet Biotherapeutics, Inc.

EDUCATION

- BS, Virginia Tech
- MBA, The Wharton School